



CANNON BUILDING
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**STATE OF DELAWARE
REAL ESTATE COMMISSION**

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PUBLIC MEETING MINUTES:	REAL ESTATE COMMISSION
MEETING DATE AND TIME:	Thursday, July 11, 2019 at 9:00 a.m.
PLACE:	861 Silver Lake Boulevard, Dover, Delaware Conference Room A, Second Floor of the Cannon Building
MINUTES FOR APPROVAL	August 8, 2019

MEMBERS PRESENT

Lynette Scott, Professional Member, **Chairperson**
Lynn Rogers, Public Member, **Vice-Chairperson**
Nikki Lane, Professional Member, **Secretary**
Nora Martin, Professional Member
Randy Marvel, Professional Member
Jason Giles, Professional Member

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Eileen Kelly, Deputy Attorney General
Alison Warren, Administrative Assistant III

MEMBERS ABSENT

ALSO PRESENT

Christine Steele

CALL TO ORDER

Ms. Lane called the meeting to order at 9:02 a.m.

REVIEW OF MINUTES

The Commission reviewed the May 9, 2019 meeting minutes. Ms. Martin made a motion, seconded by Ms. Scott, to approve the May minutes with the approved changes. By unanimous vote, the motion carried.

UNFINISHED BUSINESS

Review and Consider Executed Consent Agreement and Proposed Order for Eric Marshall

Mr. Giles moved, seconded by Ms. Scott to reject the consent agreement, recommending a fine of \$2,500.00 and license suspension of 6 months. By unanimous vote the motion carried.

Review and Consider Executed Consent Agreement and Proposed Order for Clay Seymour

Ms. Scott moved, seconded by Ms. Lane to reject the consent agreement. By unanimous vote, the motion carried.

NEW BUSINESS

Education Committee Report

Christine Steele addressed the Commission and provided the Education Committee report from the July meeting. Ms. Steele provided the background to Ms. Hope's request and explained to the Commission that the Real Estate Education Committee does not recommend approval of the Pre-Licensing Course for Ms. Hope. She did acknowledge her request did expose a loop hole that does not quantify the instructor evaluations required for the reapplication request. In Ms. Hope's case only providing 3 evaluations from one class did not meet a reasonable standard for teaching beyond Module 7.

1. Colleena Hope – Instructor Application - Request to add Pre-Licensing Course
Mr. Giles moved, seconded by Ms. Scott to deny the request to add the Pre-Licensing Course.

Since Ms. Hope was not able to attend the meeting in person, she sent in several questions for the Commission:

- What amount of surveys and or time frame according to the code is needed for approval to teach the Pre-Licensing Sales? This question will be addressed at the August Education Committee meeting. Eileen Kelly will attend to facilitate the review of the regulations. Both the length of approval and number of course offerings/evaluations will be considered.
- Can a student take the law portion online and combine it with the Sales and Math portion taught in person, totaling the full 99 hrs? The board was not in favor of this request, but wants a formal recommendation from the Education Committee before they make a final decision.
- Can more than one attorney teach the Law portion of the pre-licensing course as long as they are approved instructors? The board requested a formal recommendation from the Education Committee prior to making a final decision.

Ratification of Associate Brokers/Broker/Salesperson Applications

Ms. Scott made a motion, seconded by Mr. Rogers, to ratify the approved applications for associate brokers, brokers, and salespersons per the attached list. By unanimous vote, the motion carried.

Review of New Office Application(s):

Northrop Realty – Mr. Giles made a motion, seconded by Ms. Martin to deny the new office application for Northrop Realty. A copy of the escrow account deposit slip with the Northrop Realty name needs to be provided. By unanimous vote, the motion carried.

Second Avenue – Ms. Martin made a motion, seconded by Ms. Scott to deny the new office application for Second Avenue. A copy of the escrow deposit slip needs to be provided.

Keller Williams Realty – Mr. Rogers made a motion, seconded by Mr. Giles to approve the new office application for Keller Williams Realty. By unanimous vote, the motion carried.

Blue Mind Partners, LLC – Ms. Scott moved, seconded by Mr. Rogers to approve the new office application for Blue Mind Partners, LLC. By unanimous vote, the motion carried.

Review of Salesperson Application(s)

1. James Brandewie – Ms. Scott moved, seconded by Mr. Giles to propose to deny James Brandewie's Salesperson application based on his past substantially related criminal convictions. By unanimous vote, the motion carried.

Status of Complaints

Complaint #02-06-19 – Sent to the AG's Office

Complaint #02-09-19 – Closed by Investigator

CORRESPONDENCE

There was no correspondence

OTHER BUSINESS BEFORE THE COMMISSION (for discussion only)

Ms. Scott asked who introduced bill SB118. This bill proposed you could not look back at someone's criminal history more than 10 years. This bill did not pass. Ms. Kelly said she would follow up and give the Commission more information at the next meeting.

PUBLIC COMMENT

Sara Almee the Government Affairs Director & Chief Lobbyist from Delaware Association of Realtors introduced herself and stated DAR was neutral on SB118.

NEXT SCHEDULED MEETING

The next meeting will be held on August 8, 2019 at 9:00 a.m. in Conference Room A, 861 Silver Lake Boulevard, Suite 203, Dover, DE.

ADJOURNMENT

There being no further business before the Commission, Ms. Scott moved, seconded by Ms. Martin, to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 10:10 a.m.

Respectfully submitted,

Alison Warren

Alison Warren
Administrative Specialist III

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentation.

